

NSPG, Inc. -- Budget

Wednesday, September 28, 2005

Techicians:

1

 Total Productive Hours:

1260

Total Overhead:	Annual \$249.95	Hourly \$0.20	Quarter \$62.49	Percent 100.0%
Fixed Overhead:	\$249.95	\$0.20	\$62.49	0.0%
Variable Overhead:	\$0.00	\$0.00	\$0.00	100.0%

Fixed Overhead

	Annual	Hourly	Quarter
Proprietor's Salary	\$0.00	\$0.00	\$0.00
Supervisory Salary	\$0.00	\$0.00	\$0.00
Office Salary	\$0.00	\$0.00	\$0.00
Other Salary	\$0.00	\$0.00	\$0.00
FICA	\$0.00	\$0.00	\$0.00
State UC taxes	\$0.00	\$0.00	\$0.00
Federal UC Taxes	\$0.00	\$0.00	\$0.00
Pension / Other	\$0.00	\$0.00	\$0.00
Worker's Comp	\$0.00	\$0.00	\$0.00
Vacation	\$0.00	\$0.00	\$0.00
Holidays	\$0.00	\$0.00	\$0.00
Hospitalization	\$0.00	\$0.00	\$0.00
Salaries	\$0.00	\$0.00	\$0.00
Building Rent	\$0.00	\$0.00	\$0.00
Executive Autos	\$0.00	\$0.00	\$0.00
Vehicles Lease	\$0.00	\$0.00	\$0.00
Rent/Lease	\$0.00	\$0.00	\$0.00
Yellow Pages	\$0.00	\$0.00	\$0.00
Newspaper	\$0.00	\$0.00	\$0.00
TV	\$0.00	\$0.00	\$0.00
Radio	\$0.00	\$0.00	\$0.00
Other Advertising	\$0.00	\$0.00	\$0.00
Advertising	\$0.00	\$0.00	\$0.00
Business Liability Insurance	\$0.00	\$0.00	\$0.00
Health Insurance	\$0.00	\$0.00	\$0.00
Property Insurance	\$0.00	\$0.00	\$0.00
Auto Insurance	\$0.00	\$0.00	\$0.00
Life Insurance	\$0.00	\$0.00	\$0.00
Business Insurance	\$0.00	\$0.00	\$0.00
Computer	\$249.95	\$0.20	\$62.49
Copy Machine	\$0.00	\$0.00	\$0.00
Phone/Radio System	\$0.00	\$0.00	\$0.00
Postage Meter	\$0.00	\$0.00	\$0.00
Leased Equipment	\$0.00	\$0.00	\$0.00
Owned Equipment	\$0.00	\$0.00	\$0.00
Maintenance Contract - Repairs	\$0.00	\$0.00	\$0.00
Other Miscellaneous	\$0.00	\$0.00	\$0.00
Office Equipment	\$249.95	\$0.20	\$62.49

Variable Overhead

	Annual	Hourly	Quarter
Callback Labor	\$0.00	\$0.00	\$0.00
FICA	\$0.00	\$0.00	\$0.00
State Taxes	\$0.00	\$0.00	\$0.00
Federal UC Taxes	\$0.00	\$0.00	\$0.00
Pension / Other	\$0.00	\$0.00	\$0.00
Total Callback Salaries	\$0.00	\$0.00	\$0.00
Office Supplies	\$0.00	\$0.00	\$0.00
Postage	\$0.00	\$0.00	\$0.00
Telephones	\$0.00	\$0.00	\$0.00
Answering Service	\$0.00	\$0.00	\$0.00
Total Office Supplies	\$0.00	\$0.00	\$0.00
Utilities (Gas/Electric/Water)	\$0.00	\$0.00	\$0.00
Tools and Equipment	\$0.00	\$0.00	\$0.00
Consummable Tools	\$0.00	\$0.00	\$0.00
Total Tools and Equipment	\$0.00	\$0.00	\$0.00
Accounting	\$0.00	\$0.00	\$0.00
Business Development	\$0.00	\$0.00	\$0.00
Legal	\$0.00	\$0.00	\$0.00
Total Professional Services	\$0.00	\$0.00	\$0.00
Fuel/Gas	\$0.00	\$0.00	\$0.00
Repairs	\$0.00	\$0.00	\$0.00
Total Vehicle Maintenance	\$0.00	\$0.00	\$0.00
Auto Depreciation	\$0.00	\$0.00	\$0.00
Building Depreciation	\$0.00	\$0.00	\$0.00
Office Equipment Depreciation	\$0.00	\$0.00	\$0.00
Total Depreciation	\$0.00	\$0.00	\$0.00
Interest	\$0.00	\$0.00	\$0.00
Breakage, Theft, Defective	\$0.00	\$0.00	\$0.00
Freight and Cartage	\$0.00	\$0.00	\$0.00
Donations	\$0.00	\$0.00	\$0.00
Public Relations	\$0.00	\$0.00	\$0.00
Special Customer Discounts	\$0.00	\$0.00	\$0.00
Employee Welfare	\$0.00	\$0.00	\$0.00
Travel/Entertainment	\$0.00	\$0.00	\$0.00
Dues, Subscription, Seminars	\$0.00	\$0.00	\$0.00
Education	\$0.00	\$0.00	\$0.00
Credit Card Fees	\$0.00	\$0.00	\$0.00
Clothing/Uniform	\$0.00	\$0.00	\$0.00
Other	\$0.00	\$0.00	\$0.00
Salaries	\$0.00	\$0.00	\$0.00
Total Miscellaneous	\$0.00	\$0.00	\$0.00

*Bad Debt
Long Term Res*

Breakeven Cost Per:	Hour	Quarter
	\$17.17	\$5,408.77

Here is a projection of what you must charge to maintain the specified profit based on your selling price.

Profit %	\$/Hour	\$/Quarter
10%	\$19.08	\$6,009.74
15%	\$20.20	\$6,363.26
20%	\$21.46	\$6,760.96
25%	\$22.89	\$7,211.69
30%	\$24.53	\$7,726.81
35%	\$26.42	\$8,321.18
40%	\$28.62	\$9,014.61

Note: This excludes any profit from material sales.

TO ACHIEVE THE MOST FROM LARRY'S SEMINAR, COME PREPARED WITH THESE NUMBERS. THANKS.